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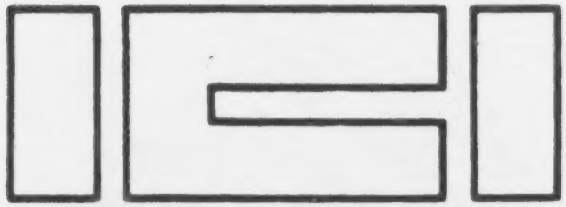

TRENDS IN MUTUAL FUND ACTIVITY

OCTOBER 1983

Investment Company Institute
Research Department

TABLE 1
MONTHLY STATISTICS OF OPEN-END COMPANIES
(EXCLUDING SHORT-TERM FUNDS) *
(ALL DOLLAR FIGURES IN MILLIONS)

		OCT-83	SEP-83	OCT-82
TOTAL SALES OF SHARES (1)	$	2,957.8	2,799.2	2,121.0
NEW SALES	$	2,644.7	2,551.3	1,868.8
REINVESTED DIVIDENDS	$	313.1	248.0	252.2
SALES DUE TO EXCHANGES (1)	$	1,174.9	1,921.4	1,253.3
EXCHANGES AS A PERCENT OF TOTAL SALES PLUS EXCHANGES		28.4%	40.7%	37.1%
REDEMPTIONS OF SHARES	$	1,244.0	992.1	853.9
HOLDINGS OF CASH AND SHORT-TERM SECURITIES	$	8,256.2	8,867.6 R	5,947.9
TOTAL NET ASSETS	$	107,314.2	109,455.4 R	70,964.1
REDEMPTIONS AS A PERCENT OF AVERAGE NET ASSETS (2)		15.7%	15.7%	11.2%
LIQUIDITY ASSET RATIO (3) (EQUITY AND BALANCED FUNDS)		7.9%	8.6%	8.9%
PURCHASES OF COMMON STOCK	$	4,664.0	4,709.8	3,432.3
SALES OF COMMON STOCK	$	3,692.3	3,490.2	3,033.9
PURCHASES OF OTHER SECURITIES	$	3,214.9	3,705.9 R	3,134.2
SALES OF OTHER SECURITIES	$	2,296.9	2,850.2 R	2,667.9
NUMBER OF FUNDS		630	620	521

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

(1) TOTAL SALES FIGURES EXCLUDE:
(A) REINVESTMENT OF CAPITAL GAINS DISTRIBUTIONS.
(B) SALES DUE TO EXCHANGES FROM ONE FUND TO ANOTHER IN THE SAME GROUP.
(C) REDEPOSITS UNDER SINGLE PAYMENT CONTRACTUAL PLANS.
(D) OTHER MISCELLANEOUS SOURCES OF SHARE ISSUE-MERGERS AND ACQUISITIONS, ETC.

(2) REDEMPTIONS FOR THE TWELVE MONTHS ENDING ON THE THREE DATES SPECIFIED AS A PERCENT OF AVERAGE NET ASSETS AT THE BEGINNING AND END OF THESE PERIODS.

(3) HOLDINGS OF CASH AND SHORT-TERM SECURITIES AS A PERCENT OF TOTAL NET ASSETS; INCLUDES AGGRESSIVE GROWTH, GROWTH, GROWTH AND INCOME, AND BALANCED FUNDS.

TABLE 2
SALES AND REDEMPTIONS CLASSIFIED BY
METHOD OF DISTRIBUTION AND INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	TOTAL SALES INCLUDING REINVESTED DIVIDENDS			TOTAL SALES LESS REINVESTED DIVIDENDS			REDEMPTIONS		
	OCT-83	SEP-83	OCT-82	OCT-83	SEP-83	OCT-82	OCT-83	SEP-83	OCT-82
TOTALS FOR ICI REPORTERS	$ 2,957.8	$ 2,799.2	$ 2,121.0	$ 2,644.7	$ 2,551.3	$ 1,868.8	$ 1,244.0	$ 992.1	$ 853.9
METHOD OF DISTRIBUTION:									
BROKER-DEALER (1)	1,549.1	1,589.7	1,051.4	1,421.0	1,468.0	914.6	674.0	549.4	468.5
DIRECT SELLING	228.5	226.9	245.6	194.5	173.8	212.9	109.9	102.6	118.5
NO-LOAD	1,179.9	982.5	823.7	1,029.2	909.4	741.3	454.7	334.0	254.8
OTHER	0.4	0.2	0.3	0.0	0.0	0.0	5.4	6.1	12.0
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	500.5	632.1	308.1	485.4	619.7	295.2	326.3	161.0	118.1
GROWTH	471.1	435.2	296.1	415.6	422.4	239.3	269.2	191.6	229.0
GROWTH & INCOME	494.7	439.7	342.6	406.9	386.8	269.0	192.8	195.5	213.4
BALANCED	8.5	24.6	18.2	5.7	4.9	3.7	23.0	21.1	36.8
INCOME	264.4	220.8	129.2	234.7	193.5	106.7	89.5	90.0	66.2
CORPORATE BOND	383.7	331.2	340.2	327.8	272.1	301.3	120.6	116.1	90.9
LONG-TERM MUNICIPAL BOND	720.2	614.3	631.1	656.0	552.1	603.0	203.6	204.1	88.7
OPTION/INCOME	114.7	101.2	55.5	112.6	99.9	50.7	19.0	12.6	10.9

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

** EXCHANGE FUNDS NOT OFFERING NEW SHARES

(1) INCLUDES FUND ORGANIZATIONS WHICH UTILIZE 12(b)1 PLANS TO COMPENSATE DEALERS AND REGISTERED REPRESENTATIVES. INVESTORS WHO ACQUIRE THESE FUNDS PURCHASE THEM AT NET ASSET VALUE.

TABLE 2A
EXCHANGES INTO AND OUT OF THE FUNDS
CLASSIFIED BY METHOD OF DISTRIBUTION AND INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	EXCHANGES INTO THE FUNDS **			EXCHANGES OUT OF THE FUNDS **		
	OCT-83	SEP-83	OCT-82	OCT-83	SEP-83	OCT-82
TOTALS FOR ICI REPORTERS	$ 1,174.9	$ 1,921.4	$ 1,253.3	$ 1,722.2	$ 1,002.1	$ 1,116.2
METHOD OF DISTRIBUTION:						
BROKER-DEALER (1)	338.2	775.2	624.8	568.3	277.2	575.0
DIRECT SELLING	54.2	75.3	66.8	75.4	44.7	50.9
NO-LOAD	782.4	1,070.9	561.7	1,078.5	680.2	490.3
OTHER	0.0	0.0	0.0	0.0	0.0	0.0
INVESTMENT OBJECTIVE:						
AGGRESSIVE GROWTH	292.5	669.5	232.2	540.5	173.3	161.4
GROWTH	189.2	380.6	221.5	345.7	169.2	155.7
GROWTH & INCOME	364.6	497.2	429.2	472.0	409.1	431.3
BALANCED	1.2	1.6	0.7	3.9	4.8	1.7
INCOME	27.2	23.8	47.1	44.6	34.8	50.7
CORPORATE BOND	85.8	82.9	128.6	106.6	63.1	98.2
LONG-TERM MUNICIPAL BOND	211.1	263.8	188.7	207.5	145.6	216.0
OPTION/INCOME	3.2	1.9	5.2	1.3	2.1	1.1

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

** EXCHANGES INTO FUNDS (SALES) DO NOT EQUAL EXCHANGES OUT OF FUNDS (REDEMPTIONS) BECAUSE DATA FOR MONEY MARKET AND LIMITED MATURITY MUNICIPAL BONDS ARE EXCLUDED

(1) INCLUDES FUND ORGANIZATIONS WHICH UTILIZE 12(b)1 PLANS TO COMPENSATE DEALERS AND REGISTERED REPRESENTATIVES. INVESTORS WHO ACQUIRE THESE FUNDS PURCHASE THEM AT NET ASSET VALUE.

TABLE 3
TOTAL ASSETS, LIQUID ASSETS, AND LIQUIDITY RATIOS CLASSIFIED BY METHOD OF DISTRIBUTION AND INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	TOTAL ASSETS			LIQUID ASSETS			LIQUIDITY RATIOS **		
	OCT-83	SEP-83R	OCT-82	OCT-83	SEP-83R	OCT-82	OCT-83	SEP-83	OCT-82
TOTALS FOR ICI REPORTERS	$ 107,314.2	$ 109,455.4	$ 70,964.1	$ 8,256.2	$ 8,867.6	$ 5,947.9	7.7%	8.1%	8.4%
METHOD OF DISTRIBUTION:									
BROKER-DEALER (1)	58,572.0	59,635.4R	39,080.8	4,433.8	4,634.8R	3,117.4	7.6	7.8	8.0
DIRECT SELLING	14,003.3	14,292.2	10,584.6	986.2	1,259.5	1,177.3	7.0	8.8	11.1
NO-LOAD	32,889.1	33,599.8R	19,997.1	2,741.0	2,871.9R	1,574.6	8.3	8.5	7.9
OTHER	1,849.9	1,928.0	1,301.6	95.3	101.4	78.7	5.1	5.3	6.0
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	16,693.9	17,960.1	8,261.8	1,154.8	1,654.3R	623.7	6.9	9.2	7.5
GROWTH	24,235.6	25,236.8	17,835.4	2,336.8	2,522.8R	1,541.7	9.6	10.0	8.6
GROWTH & INCOME	28,699.1	29,193.7R	20,911.5	2,141.7	2,183.2R	2,028.8	7.5	7.5	9.7
BALANCED	3,227.8	3,286.4	2,991.2	155.5	135.6	235.4	4.8	4.1	7.9
INCOME	7,677.7	7,499.5	5,584.5	339.4	290.7	368.6	4.4	3.9	6.6
CORPORATE BOND	11,369.7	11,214.2	8,343.8	978.3	908.8R	696.4	8.6	8.1	8.3
LONG-TERM MUNICIPAL BOND	13,759.0	13,466.1R	6,297.6	916.7	992.5R	409.2	6.7	7.4	6.5
OPTION/INCOME	1,651.4	1,598.7	738.4	233.0	179.8	44.1	14.1	11.2	6.0

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS

** LIQUID ASSETS -- HOLDINGS OF CASH AND SHORT-TERM SECURITIES -- AS A PERCENT OF TOTAL ASSETS

*** EXCHANGE FUNDS NOT OFFERING NEW SHARES

(1) INCLUDES FUND ORGANIZATIONS WHICH UTILIZE 12(b)1 PLANS TO COMPENSATE DEALERS AND REGISTERED REPRESENTATIVES. INVESTORS WHO ACQUIRE THESE FUNDS PURCHASE THEM AT NET ASSET VALUE.

TABLE 4
PORTFOLIO ACTIVITY
CLASSIFIED BY INVESTMENT OBJECTIVE
(EXCLUDING SHORT-TERM FUNDS) *
(MILLIONS OF DOLLARS)

	COMMON STOCK PURCHASES *			COMMON STOCK SALES *			NET PURCHASES *		
	OCT-83	SEP-83	OCT-82	OCT-83	SEP-83	OCT-82	OCT-83	SEP-83	OCT-82
TOTALS FOR ICI REPORTERS**	$ 4,664.0	$ 4,709.8	$ 3,432.3	$ 3,692.3	$ 3,490.2	$ 3,033.9	$ 971.6	$ 1,219.6	$ 398.3
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	1,357.5	1,408.4	795.8	890.6	683.1	612.9	466.9	725.3	182.9
GROWTH	1,499.4	1,665.2	1,348.3	1,280.9	1,317.1	984.1	218.4	348.1	364.2
GROWTH & INCOME	1,371.1	1,045.8	906.4	1,073.5	1,027.5	1,074.9	297.7	18.4	-168.6
BALANCED	92.2	128.9	50.7	139.6	112.8	118.7	-47.4	16.1	-68.0
INCOME	94.1	162.7	185.1	104.4	179.3	143.5	-10.3	-16.6	41.6
CORPORATE BOND	9.7	14.4	8.1	9.8	14.9	6.7	0.1	-0.5	1.4
LONG-TERM MUNICIPAL BOND	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OPTION/INCOME	239.9	284.2	137.9	193.5	155.3	93.1	46.4	128.9	44.8

	OTHER SECURITY PURCHASES *			OTHER SECURITY SALES *			NET PURCHASES *		
	OCT-83	SEP-83R	OCT-82	OCT-83	SEP-83R	OCT-82	OCT-83	SEP-83R	OCT-82
TOTALS FOR ICI REPORTERS**	$ 3,214.9	$ 3,705.9	$ 3,134.2	$ 2,296.9	$ 2,850.2	$ 2,667.9	$ 918.0	$ 855.7	$ 466.3
INVESTMENT OBJECTIVE:									
AGGRESSIVE GROWTH	20.3	49.2	263.8	12.8	85.2	290.9	7.6	-36.0	-27.1
GROWTH	128.9	19.9	76.0	105.8	83.3	167.3	23.2	-63.4	-91.3
GROWTH & INCOME	97.6	156.9	187.3	84.3	64.0	215.2	13.3	92.9	-27.9
BALANCED	119.2	94.9	223.8	97.0	80.4	245.2	22.1	14.5	-21.4
INCOME	494.7	615.7	264.4	376.1	558.1	267.0	118.6	57.6	-2.5
CORPORATE BOND	1,033.1	1,351.7	1,246.7	890.2	1,087.0	972.1	143.0	264.8	274.6
LONG-TERM MUNICIPAL BOND	1,321.1	1,417.5R	872.1	729.4	891.7R	510.2	591.7	525.9R	362.0
OPTION/INCOME	0.0	0.0	0.0	1.4	0.7	0.0	-1.4	-0.7	0.0

* EXCLUDES MONEY MARKET AND LIMITED MATURITY MUNICIPAL BOND FUNDS.

** ASSETS OF MEMBER FUNDS REPORTING PORTFOLIO ACTIVITY FOR ABOUT 90% OF THE INSTITUTE'S MEMBERSHIP.

TABLE A
MONTHLY STATISTICS
LIMITED MATURITY MUNICIPAL BONDS *
(DOLLAR FIGURES IN MILLIONS)

	OCT-83	SEP-83	OCT-82
CHANGE IN NET ASSETS DURING THE MONTH	$ 759.9	$ -295.1	$ 1,514.3
TOTAL NET ASSETS	17,287.1	16,527.2R	12,612.2
TOTAL SALES	3,571.5	3,154.7	3,576.9
REGULAR SALES OF SHARES	3,531.7	3,115.9	3,547.2
REINVESTMENT OF INVESTMENT INCOME	39.8	38.8	29.8
TOTAL REDEMPTIONS	3,020.3	3,420.2	2,192.0
EXCHANGES (NOT INCLUDED IN SALES-REDEMPTION FIGURES ABOVE)			
SALES DUE TO EXCHANGES	91.8	96.5	185.6
REDEMPTIONS DUE TO EXCHANGES	73.9	126.3	68.9
NUMBER OF FUNDS	61	58	33

* THE AVERAGE MATURITY OF THE PORTFOLIO IS GENERALLY LESS THAN TWO YEARS

TABLE B

MONTHLY STATISTICS OF MONEY MARKET FUNDS

(DOLLAR FIGURES IN MILLIONS)

	OCT83	SEP83	OCT82
CHANGE IN NET ASSETS DURING THE MONTH	$ 2,522.9	$ -1,657.7	$ 6,387.0
TOTAL NET ASSETS (1) (AT MONTH END)	165,528.9	163,006.0	230,007.5
DISTRIBUTION OF ASSETS (AT MONTH END)			
U.S. TREASURY BILLS	22,224.9	20,690.6	34,642.7
OTHER TREASURY SECURITIES	1,739.1	1,383.6R	3,971.8
OTHER U.S. SECURITIES	12,724.9	12,022.0R	17,749.1
REPURCHASE AGREEMENTS	15,510.6	14,798.6	19,397.9
COMMERCIAL BANK CD (2)	19,427.7	21,383.0	44,229.6
OTHER DOMESTIC CD (3)	3,494.5	3,122.7	5,177.4
EURODOLLAR CD (4)	21,589.5	19,890.0	24,739.7
COMMERCIAL PAPER	52,521.0	51,233.1	60,360.6
BANKERS' ACCEPTANCES	17,099.6	17,556.8	17,647.1
CASH RESERVES	-2,609.8	-939.8	-828.1
OTHER	1,807.0	1,865.4	2,919.8
AVERAGE MATURITY OF PORTFOLIO (5) (NUMBER OF DAYS)	37	37	39
NUMBER OF ACCOUNTS OUTSTANDING	12,411,523	12,342,389	13,209,300
NUMBER OF FUNDS	305	303	257

(1) ESTIMATES OF TOTAL NET ASSETS ARE AS OF THE END OF THE MONTH. FUNDS REPORTING TO THE INSTITUTE ACCOUNT FOR APPROXIMATELY 98 PERCENT OF ASSETS OF ALL MONEY MARKET FUNDS.

(2) COMMERCIAL BANK CDS ARE THOSE ISSUED BY AMERICAN BANKS LOCATED IN THE U.S.

(3) OTHER DOMESTIC CDS INCLUDE THOSE ISSUED BY S&L'S AND AMERICAN BRANCHES OF FOREIGN BANKS.

(4) EURODOLLAR CDS ARE THOSE ISSUED BY FOREIGN BRANCHES OF DOMESTIC BANKS AND SOME ISSUED BY CANADIAN BANKS; THIS CATEGORY INCLUDES SOME ONE DAY PAPER.

(5) MATURITY OF EACH INDIVIDUAL SECURITY IN THE PORTFOLIO AT END OF MONTH WEIGHTED BY ITS VALUE.

INVESTMENT COMPANY INSTITUTE
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TABLE C

SALES AND REDEMPTIONS OF MONEY MARKET FUNDS

(DOLLAR FIGURES IN MILLIONS)

	OCI83	SEP83	OCI82
TOTAL SALES	$ 37,768.3	$ 37,959.9	$ 58,941.6
REGULAR SALES OF SHARES	36,807.4	36,870.2	57,524.0
REINVESTMENT OF INVESTMENT INCOME	960.8	1,089.7	1,417.6
TOTAL REDEMPTIONS	$ 35,787.3	$ 38,588.8	$ 52,130.9
EXCHANGES (NOT INCLUDED IN ABOVE FIGURES)			
SALES DUE TO EXCHANGES	$ 1,553.1	$ 880.[illegible]	$ 1,459.3
REDEMPTIONS DUE TO EXCHANGES	$ 1,109.2	$ 1,796.2	$ 1,603.8